



Water

Distributor/Dealer Appointment Form

Type of Appointment : Sales & Service dealership
: Sales Dealership
: Distributor

BRANCH :

NAME :

LOCATION & TERRITORY
ASSIGNED :

Sales Executive	Branch Accountant	Branch Manager	Approved by HO

For further details contact:

Orion Appliances Pvt. Ltd.

805, Abhijeet, Mithakhali Six Roads, Ellisbridge, Ahmedabad – 380006.

Tel: 079-26402392 / 93 Fax: 079-26409196 Email: marketing@powerh2o.net

1	Name of the Applicant:				
2	Address:				
3	Telephone No.:	(O)		(R)	
(M)					
4	Email:				
5	Constitution: Proprietor/Partner/Pvt. Ltd. :				
6	Authorized Person's Name:				
7	Address:				
8					
No.	Partner/Director Name	Relation	Address	Phone No	Age
9	Sales Tax No.	Local No: TIN			
CST No:					
10	Present Business / Occupation:				
11	Present Business Status: (A) C & F (B) Distribution (C) Dealer				
12	How long in Business:				
13	Present Business Facility:				
(A) Showroom (in Sq. Ft.)					
(B) Office (in Sq. Ft.)					
(C) Go down (in Sq. Ft.)					
14	Manpower Strength:				
(A) Sales & Marketing:					
(B) Service:					
(C) Office:					
(D) Go down:					

15 Present Associated with:					
No.	Company Name	Status	How long with Company	Yearly Turnover	
16 Total Yearly Turnover:					
17 Banker's Name:		(A)	Branch:		
		(B)	Branch:		
18 Present Property (Asset) Value:					
(A) Proprietor:			(B) Partner:		
Name:			Value:		
1					
2					
3					
19 Office use Only:					
(A) Authorized Person's Opinion for the Party:					
Name:		Signature:		Date:	
Seal of the Company			For, Orion Appliances Pvt. Ltd.		
Branch Manager / Authorized Signatory					

TERMS & CONDITIONS

1. The term "Dealer" herein used shall deem to mean Dealer/Distributor as the case may be.
2. Cash Discount (CD) will be applicable only when payment received with orders. CD as per policy can be deducted from payments. Banking date will be considered as date of payment, subject to realization of cheques. Debit Note for CD payment will be issued incase cheques not honored. No CD is applicable on credit sales. The maximum permissible credit limit is 21 days by way of post dated cheques. First three months advance payment. Payment will be made to the company on a bill to bill basis. No reimbursement will be made towards DD Charges"
3. All scheme discounts, commitments etc., given by the company will apply only when they are given in written form by the local Head office signed jointly by the Regional Manager . All such circular will carry distinctive serial Nos. Any commitment given verbally will not be acceptable to the company. (No verbal claim will be acceptable).
4. The dealer will make no deductions from payments for any scheme or for any other disputed amounts. The payment will have to made in full for each bill amount. From the company's side all credit notes will be issued 30 days after the scheme is over.
5. The dealer has to inform the company within 21 days from the date of receiving the materials in case of any defect/transit damage. Any claim/claims for the defect/transit damage will not be entertained by the company thereafter.
6. The dealer will return no material unless there is a written sanction from the company. Material will be sent back on the dealer's expense and credit will be given based on the condition of the product. Any expense towards repair or sales tax loss will be recovered from the dealer.
7. For all material that is shop soiled or dented the material will be repaired at either the dealer outlet or service center to make saleable. No replacements will be given in lieu of this.
8. The dealer will not spend any money towards advertisement on behalf of the company. Such expenses will not be considered. The dealer will be eligible to advertise only when there is a written letter given by the company signed by the Branch Manager and Branch Accountant.
9. All payments made to the company will be only by account payee cheques or demand draft/pay order. No cash payment should be made to any representative of the company.
10. The dealer is not authorized to replace any product directly to the customer. All such cases will have to be directed to the company authorized Service Centre.
11. The company will provide a copy of the account statement at the end of every month. Discrepancy if any will need to be made known to the company immediately. The company will reconcile each dealers account at the end of every quarter. The dealer will co-operate fully in such matters.
12. All credit notes copies will given to the dealer along with the account statement at the end of each month.
13. Any changes in the constitution/ownership/partners/directors/authorized person/bankers etc. shall be intimated to the company in writing immediately.
14. Warranty terms shall be applicable as per the warranty card and dealer shall be bound by such conditions.
15. All transactions with the company shall be subject to Ahmedabad Jurisdiction.

I accept the above terms and conditions for the appointment for the company's dealership.

Seal and Signature of the authorized person:

Signature & Stamp

Name :

Enclosures:

1. Copy of Partnership Deed I Memorandum of association I Articles of association.
2. Copy of Sales Tax and CST Certificates.